

# Company Profile

Your partners in height safety



# Anchor Safe History

## 2007-2009

### Anchor Safe Establishment

- In 2007 Anchor Safe Systems was started, as a result of the directors being in the construction industry and recognising a growing requirement for safety when working at heights.
- Working from a home office, Anchor Safe was an add on to the construction side of the business.
- In 2008 the global financial crisis hit, along with this the government at the time released a large stimulus package for school projects, this set Anchor Safe on its feet and helped to see it through these times of economic stress.
- Total number of staff - 3

## 2013-2015

### Implementation of company systems & processes

- Anchor Safes online presence continued to draw in clients from afar, our client base was no longer local.
- The first in the industry to release an online reporting system which gave our customers a real-time overview of all their safe roof access systems across all buildings, with photographic evidence of each height safety asset.
- The company's turnover had quadrupled, by the end of 2015 our total number of full time staff grew to 12.

## 2019

### Continued with our vision to be the trusted provider of height safety in Australia

- As a proven and respected name in accredited height safety, Anchor Safe were now installing nation-wide with offices in Melbourne, Sydney & Albury.
- By using these systems such as Nearthmaps, it allowed us to quote projects in remote locations, delivering height safety solutions nationwide at ease.
- In September 2019 Anchor Safe achieved certification in 3 key international standards: ISO 45001:2018, ISO 9001:2015 and ISO 14001:2015.
- In October 2019, we introduced a 10-year product and installation warranty across all of our services.
- Total number of staff 30

## 2021

### The year of lockdowns, floods & restrictions

- Established our presence within the rope access industry by acquiring an industrial rope access company in Sydney, better serving our clients height safety needs by providing rope access cleaning, remedial and maintenance services
- Launched our very own compliance app, called CertifEYE.
- Melbourne Expansion - The Melbourne team moved into a bigger and better factory and office space.
- Covid 19 was in full force, the Construction Industry was paused in Vic & NSW, forcing our front-line workers to cease all on site installations. The Anchor Safe team took advantage of this downtime to refresh and enhance employee's height safety knowledge through Sayfa and Safety link product training.

## 2010-2012

### Moved from home to factory

- In 2010 Anchor Safe moved from a home operation to a fully functional office with a showroom and factory
- In 2011 Anchor Safe fell into financial hardship due to the construction side of the business taking away the owner's focus. A fresh focus was given to Anchor Safe, and a decision was made to cease any construction works and focus solely on height safety.
- Total number of staff - 6

## 2016-2018

### Brand review & implementation of business plan which meant rapid expansion nation wide

- In 2016 Anchor Safe with the urge to better protect those working at heights, underwent a full business and brand review. In this process our logo was modernized, and we launched a new website. Our Vision became "to ensure that all those who work at heights can do so safely" and our Mission became "to be the trusted provider of height safety in Australia".
- By early 2018 we had our current locations in Melbourne & Sydney.
- We joined the Working at Heights Association and became a WAHA endorsed company.
- Our staff number had more than doubled, with 25 full time employees.

## 2020

### Dramatic increase in our social media presence & conquered a pandemic

- A member of our VIC team moved to QLD and became the start of our QLD branch plans.
- In March 2020 the COVID-19 Pandemic hit, once again Anchor Safe adapted to the changing environments and the needs of our clients by introducing a contactless PPE ecommerce section on our website. Allowing clients to order a wide variety of PPE online.
- Through COVID-19 all our office staff worked from home for 6 weeks. With our systems and processes being cloud based, we were able to ensure that our customer service levels were maintained.

## 2022

### Moved into a purpose build state of art HQ facility in Albury

- The Anchor Safe HQ team moved location, to a new HQ facility, allowing for the continued expansion of the Anchor Safe brand.
- Brisbane office and factory set up, expanding our reach across Australia.
- With a total of 45 full time staff, the Anchor Safe team have established themselves amongst the leaders within the height safety & rope access industry.



## New levels of safety

Protecting workers at heights demands constant monitoring, maintenance and compliance.

That's where Anchor Safe comes in: helping building owners and managers to work safer and smarter while minimising long-term risks and liabilities.

As industry leaders in height safety, quality and compliance, we can manage the entire process for you. That means you can rest easy, knowing that employees and contractors are protected and your responsibilities are met.

Our professional height safety consultants are experts in designing, supplying and installing the right roof safety systems and upholding the highest standards.

Experienced and independent, we're totally committed to keeping your workers and rooftops secure – now and into the future.

## Our services



### Audits, inspections & reporting

- Height safety inspections to identify areas of non-compliance, potential hazards, and specific recommendations.
- Our goal is not just to adhere to Australian height safety standards – but to exceed them.



### Customised solutions design

- Our designers create solutions based specifically on your buildings and needs.
- Designed using computer-aided design software for utmost precision, you receive a detailed proposal that includes fully costed estimations.



### Supply & Installation

- Highest quality, well-priced, locally manufactured products.
- Installation by an accredited team, with site supervision and project management to ensure completion on time and on budget.



### Recertification and maintenance

- Annual inspections and maintenance of your permanently installed systems to ensure peak performance, compliance and certification.
- Access to an online asset management tool provides instant visibility of registers and timely reminders such as re-certification.



### Height safety training

- Our training courses expose students to a broad range of height risk situations, so they learn to instinctively apply correct safe working procedures. They're designed for people who use roofs and ladders and work up, in, or around poles, towers, elevated platforms and openings. They allow students to work at heights competently and confidently.

We also provide additional services such as rope access services including Hi-Rise painting, maintenance & remedial, window and facade cleaning.

## Our clients

We work across Australia, inspired by our insights into specific client and industry needs.

### Councils: from community halls to sewerage treatment

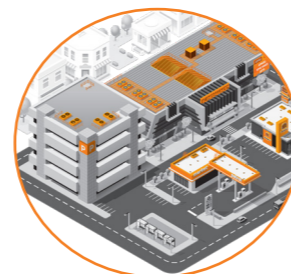
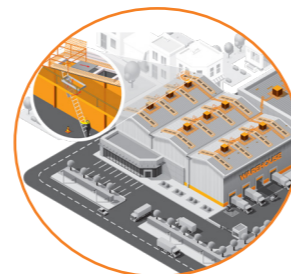
Backed by our understanding of heritage and budget challenges, we help local governments provide a safe system to access the full range of council buildings.

### Facility Management: from warehouses to professional services buildings

For national property portfolios of 1 to 100+ commercial and industrial buildings, we provide everything from client reporting to compliance assistance.

### Retail: shopping centres, big and small

Whether it's accessing rooftop signage or exhaust fans, we help retailers across the country manage height safety and access needs: from small regional centres to metropolitan megaliths.



## Why choose us?

### Independence

We're free to select high quality yet cost effective and proven solutions that are on the market, without pressure to push certain products. That means we focus firmly on the best result for you.

### Peace of mind

We're a proven and respected name in accredited height safety, access and fall protection systems.

### A long-term partner

We support the lifespan of a building, staying close and responsive to ensure ongoing safety and compliance.

### Ease and control

We take the pressure off you, by managing the entire process while providing transparent, user-friendly online management tools that keep you 100% in the loop and in control.

### Quality

Quality and care are at the heart of what we do. We're guided by what's right – for you.



# Case Study

**Client:** Colliers International  
**Sector:** Facility Management / Retail  
**Project:** Upgrades to 11 large shopping centers

Colliers international approached Anchor Safe to complete site audits on several large shopping centers across the country. Upon inspecting the various sites, it was discovered that the current height safety systems were not compliant to Australian Standards. A few of the most common issues were anchors out of pendulum, existing anchors inaccessible due to solar, roof damage due to lack of walkway & many unprotected edges.

Our comprehensive design documentation and recommendations combined with our proven expertise gave our client the confidence to move ahead with our safe roof access upgrade solutions on all 11 shopping centers. This included installing elevated walkway to protect roof membrane, 2 stage stairway system, static lines, parapet access ladders & skylight protection.

Anchor Safe's full-service approach gave our client peace of mind knowing that employees and contractors are safe, risks are minimised, and responsibilities are met. Our client has real time access to online asset registers and receives timely reminders for re-certification and maintenance for each location. Providing ease of access is what our team is known for.



Solution Design



Supply & Installation



Recertification & Maintenance



## Anchor Safe Locations

At Anchor Safe, we are not limited to just one location. Our height safety services and solutions are available throughout all of Australia, with offices in Albury, Sydney, Melbourne, & Brisbane.

Our far reach enables us to manage national property portfolios, such as shopping centres for retail clients, that range from remote regional shopping centres to metropolitan megaliths. Our various locations also allow us to work closely with councils on community projects.

Anchor Safe's availability Australia-wide has cultivated our experience and in-depth industry knowledge – making us a trusted partner for all types of projects. Our national nous comes down to our team and our connections.

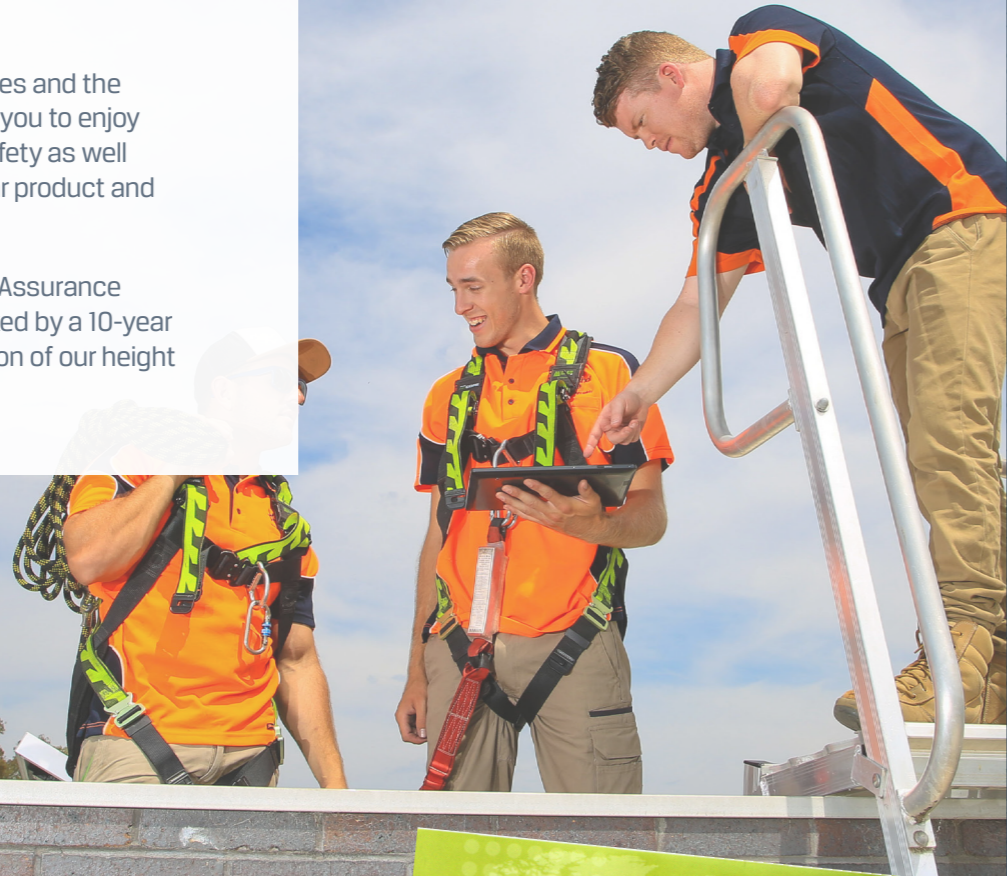
- Albury HQ**  
Address: 36 Ruby Court, East Albury, 2640
- Melbourne Office**  
Address: 34 Assembly Drive, Tullamarine, 3034
- Sydney Office**  
Address: Unit 15 19-26 Durian Place, Wetherill Park, 2164
- Brisbane Office**  
Address: Unit 2/471 Tufnell Road, Banjo QLD 4014
- Anchor Safe Rope Access**  
Address: Unit 4/66 Whiting Street, Artarmon NSW 2064

## Anchor Safe Assurance

We're confident and we want you to be to

At Anchor Safe we back ourselves and the quality of work we do. We want you to enjoy the peace-of-mind of height safety as well as the confidence of our 10-year product and installation warranty.

When you see the Anchor Safe Assurance symbol, you know you are backed by a 10-year warranty covering the installation of our height safety products.



## Client Testimonials

### Elwood Lowery - Overall Forge

From the day of our first inquiry Trevor was at our site within a couple days and gave a reasonable quote after he investigated what we needed here at Overall Forge. After seeing what Anchor Safe had installed on our Furnaces and Press, management immediately requested quotes for more work to be done on our Milling machines and Mezzanine floor. Again, Trevor was out here at our plant to get measurements and find out what was required. All in all, we are very happy with Anchor Safe's work and would recommend them to anyone and everyone!

### Andrew Kemp - Manteena

We invited five businesses to quote and install a full roof access and anchor point system to our site. Anchor Safe were the only one to make time to attend site to discuss what was required. They subsequently provided clear plans along with a quote that was very competitive with the two others we received. The installation was completed with absolutely no issues and in a timely manner. Absolutely no hesitation in recommending Anchor Safe to others. Thanks Doug and all the team at Anchor Safe for a great service.



## ISO Achievements

The Anchor Safe team works hard to stay at the top of our game so you can rest easy, knowing you're working with industry leaders in height safety, quality and compliance.

ISO 45001 is at the heart of what we do, every day - helping building owners and managers keep workers and rooftops safe and secure. While our certification in ISO 9001 and 14001 standards demonstrate our commitment to the latest quality and environmental management practices.



## RRT Charity Support

Anchor Safe are compassionate supporters of the Rapid Relief Team. The Rapid Relief Team provides warm meals to a variety of Australian charities as a modest gesture of support. From planned menus at larger charity events, to setting up catering camps on the fringe of Australia's natural disasters.

We have been donating to RRT for roughly 6 years now, with the most recent contribution being to those ravaged communities hit by the 2020 bush fires and drought. RRT provided 65,669 meals throughout Australia's catastrophic bushfire season and donated over 200,000 to families affected



Compassionate supporter of:



COMMUNITY | COMPASSION | SUPPORT

# How we work towards zero falls from heights



**Free Height Safety Check-up**  
Test your knowledge & height safety systems online





## Australia-wide ... for peak performance

We work across Sydney, Melbourne,  
Brisbane, Perth, Adelaide, Darwin –  
and everywhere in-between.

We can manage local or national property portfolios  
with our expert network of certified inspectors and  
installers ... when and where you need them.



## Let's talk

Talk to us today about a total care approach to height safety:

**P** 1300 475 186  
**E** [sales@anchorsafe.com.au](mailto:sales@anchorsafe.com.au)

**VISIT** [anchorsafe.com.au](http://anchorsafe.com.au) for

- more information
- real projects & case studies
- the latest height safety news, articles and industry updates.